

Financial Results for Fiscal 2015
(From April 1, 2015 to March 31, 2016)

THE HIROSHIMA BANK, LTD.

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Consolidated Financial Information for Fiscal 2015

1. Consolidated Balance Sheets

Item	Millions of yen	
	As of March 31, 2015	As of March 31, 2016
ASSETS		
Cash and due from banks	¥ 427,769	¥ 712,514
Call loans and bills purchased	20,722	10,766
Financial receivables purchased	6,564	6,824
Trading assets	18,558	12,284
Money held in trust	156	189
Securities	2,135,659	1,995,792
Loans and bills discounted	5,102,855	5,267,812
Foreign exchanges	6,285	7,315
Other assets	27,466	35,951
Tangible fixed assets	84,798	88,689
Buildings	13,031	13,028
Land	57,225	57,753
Lease assets	815	754
Construction in progress	119	1,233
Other tangible fixed assets	13,606	15,919
Intangible fixed assets	8,750	9,689
Software	6,119	7,451
Other intangible fixed assets	2,631	2,238
Net defined benefit asset	57,454	41,663
Deferred tax assets	835	683
Customers' liabilities for acceptances and guarantees	54,970	46,746
Reserve for possible loan losses	(35,807)	(35,997)
Total assets	¥7,917,039	¥8,200,925
LIABILITIES AND NET ASSETS		
Liabilities		
Deposits	¥6,520,655	¥6,792,193
Negotiable certificates of deposit	273,007	221,525
Call money and bills sold	28,406	25,288
Payables under repurchase agreements	88,861	129,184
Deposits received for bonds lending / borrowing transactions	250,963	268,079
Trading liabilities	16,284	10,232
Borrowed money	150,960	161,128
Foreign exchanges	135	185
Bonds	20,000	20,000
Due to trust account	47	42
Other liabilities	36,573	44,758
Net defined benefit liability	38	41
Reserve for retirement benefits of directors and corporate auditors	36	42
Reserve for reimbursement of deposits	1,413	1,495
Reserve for point loyalty programs	100	111
Deferred tax liabilities	24,324	18,328
Deferred tax liabilities for land revaluation reserve	14,062	13,622
Acceptances and guarantees	54,970	46,746
Total liabilities	¥7,480,843	¥7,753,006
Net Assets		
Common stock	¥ 54,573	¥ 54,573
Capital surplus	30,704	30,817
Retained earnings	240,990	265,811
Common stock in treasury	(1,416)	(982)
Total stockholders' equity	324,851	350,220
Net unrealized holding gains on securities available for sale	65,661	65,797
Net deferred gains (losses) on hedging instruments, net of tax	(1,125)	(764)
Land valuation and translation adjustments, net of tax	27,344	27,784
Remeasurements of defined benefit plans	19,080	4,548
Total accumulated other comprehensive income	110,960	97,365
Stock acquisition rights	383	334
Total net assets	436,195	447,919
Total liabilities and net assets	¥7,917,039	¥8,200,925

2. Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income

Item	Millions of yen	
	FY2014	FY2015
Operating income	¥128,816	¥134,366
Interest income	82,983	82,056
Interest on loans and discounts	64,844	63,953
Interest and dividends on securities	15,555	15,110
Interest on call loans and bills purchased	227	253
Interest on deposits with banks	116	429
Other interest income	2,239	2,309
Trust fees	136	150
Fees and commissions	27,243	28,836
Trading income	397	289
Other operating income	11,620	15,712
Other income	6,434	7,323
Recoveries of written-off claims	28	5
Other	6,405	7,318
Operating expenses	88,500	87,156
Interest expenses	7,740	7,452
Interest on deposits	3,505	3,452
Interest on negotiable certificates of deposit	307	311
Interest on call money and bills sold	178	257
Interest on payables under repurchase agreement	55	437
Interest on bonds lending / borrowing transactions	368	503
Interest on borrowings and rediscounts	1,104	733
Interest on bonds	463	378
Other interest expenses	1,756	1,377
Fees and commissions	9,190	8,270
Other operating expenses	11,672	10,004
General and administrative expenses	55,464	54,630
Other expenses	4,432	6,798
Transfer to reserve for possible loan losses	2,406	1,909
Other	2,025	4,889
Operating profits	40,315	47,210
Extraordinary gains	2,538	1
Gains on dispositions of fixed assets	21	1
Gain on bargain purchase	2,517	—
Extraordinary losses	1,207	198
Gain on step acquisitions	430	—
Losses on dispositions of fixed assets	87	185
Impairment losses	689	13
Income before income taxes and others	41,647	47,013
Provision for income taxes and others	7,141	13,476
Deferred income taxes	7,942	2,181
Total income taxes	15,083	15,658
Net income	26,563	31,355
Net income attributable to owners of the parent	¥ 26,563	¥ 31,355

Consolidated Statements of Comprehensive Income

Item	Millions of yen	
	FY2014	FY2015
Net income	¥26,563	¥ 31,355
Other comprehensive income (loss)	58,437	(13,595)
Net unrealized holding gains on securities available for sale	39,549	137
Net deferred gains (losses) on hedging instruments, net of tax	322	360
Land valuation and translation adjustments, net of tax	1,757	439
Foreign currency translation adjustments	0	—
Remeasurements of defined benefit plans	16,817	(14,532)
Share of other comprehensive income of affiliated companies accounted for by equity method	(10)	(1)
Comprehensive income	¥85,000	¥ 17,759
Comprehensive income attributable to owners of the parent	¥85,000	¥ 17,759

3. Consolidated Statements of Stockholders' Equity

Item	Millions of yen				
	FY2014				
	Stockholders' equity				
	Common stock	Capital surplus	Retained earnings	Common stock in treasury	Total stockholders' equity
Balance at the beginning of current period	¥54,573	¥30,635	¥221,787	¥(1,754)	¥305,242
Cumulative effect of changes in accounting policies			(2,534)		(2,534)
Restated balance	54,573	30,635	219,253	(1,754)	302,707
Changes of items during the period					
Dividends from surplus			(5,280)		(5,280)
Net income attributable to owners of the parent			26,563		26,563
Purchase of common stock in treasury				(20)	(20)
Disposal of common stock in treasury		68		358	427
Reversal of land revaluation reserve			453		453
Net changes of items other than shareholders' equity					
Total changes of items during the period	—	68	21,736	337	22,143
Balance at the end of current period	¥54,573	¥30,704	¥240,990	¥(1,416)	¥324,851

Item	Millions of yen							
	FY2014							
	Accumulated other comprehensive income							Stock acquisition rights
Net unrealized holding gains on securities available for sale, net of tax	Net deferred gains (losses) on hedging instruments, net of tax	Land valuation and translation adjustments, net of tax	Foreign currency translation adjustments	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at the beginning of current period	¥26,122	¥(1,447)	¥26,040	¥(0)	¥ 2,262	¥ 52,977	¥287	¥358,507
Cumulative effect of changes in accounting policies								(2,534)
Restated balance	26,122	(1,447)	26,040	(0)	2,262	52,977	287	355,972
Changes of items during the period								
Dividends from surplus								(5,280)
Net income attributable to owners of the parent								26,563
Purchase of common stock in treasury								(20)
Disposal of common stock in treasury								427
Reversal of land revaluation reserve								453
Net changes of items other than shareholders' equity	39,538	322	1,303	0	16,817	57,983	95	58,078
Total changes of items during the period	39,538	322	1,303	0	16,817	57,983	95	80,222
Balance at the end of current period	¥65,661	¥(1,125)	¥27,344	¥—	¥19,080	¥110,960	¥383	¥436,195

Millions of yen					
FY2015					
Stockholders' equity					
Item	Common stock	Capital surplus	Retained earnings	Common stock in treasury	Total stockholders' equity
Balance at the beginning of current period	¥54,573	¥30,704	¥240,990	¥(1,416)	¥324,851
Changes of items during the period					
Dividends from surplus			(6,533)		(6,533)
Net income attributable to owners of the parent			31,355		31,355
Purchase of common stock in treasury				(15)	(15)
Disposal of common stock in treasury		113		449	562
Net changes of items other than shareholders' equity					
Total changes of items during the period	—	113	24,821	433	25,368
Balance at the end of current period	¥54,573	¥30,817	¥265,811	¥ (982)	¥350,220

Millions of yen							
FY2015							
Accumulated other comprehensive income							
Item	Net unrealized holding gains on securities available for sale, net of tax	Net deferred gains (losses) on hedging instruments, net of tax	Land valuation and translation adjustments, net of tax	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Stock acquisition rights	Total net assets
Balance at the beginning of current period	¥65,661	¥(1,125)	¥27,344	¥ 19,080	¥110,960	¥383	¥436,195
Changes of items during the period							
Dividends from surplus							(6,533)
Net income attributable to owners of the parent							31,355
Purchase of common stock in treasury							(15)
Disposal of common stock in treasury							562
Net changes of items other than shareholders' equity	136	360	439	(14,532)	(13,595)	(49)	(13,644)
Total changes of items during the period	136	360	439	(14,532)	(13,595)	(49)	11,724
Balance at the end of current period	¥65,797	¥ (764)	¥27,784	¥ 4,548	¥ 97,365	¥334	¥447,919

4. Consolidated Statements of Cash Flows

Item	Millions of yen	
	FY2014	FY2015
Cash flows from operating activities:		
Income before income taxes and minority interests	¥ 41,647	¥ 47,013
Depreciation of premise, equipment and others	4,058	3,879
Impairment losses of fixed assets	689	13
Gain on bargain purchase	(2,517)	—
Equity in earnings of affiliates	(757)	(333)
Net change in reserve for possible loan losses	674	189
Decrease (increase) in net defined benefit asset	(27,018)	15,790
Increase (decrease) in net defined benefit liability	(0)	2
Net change in reserve for executive retirement benefits	(5)	6
Net change in reserve for reimbursement of dormant deposits	109	81
Net change in reserve for point loyalty programs	0	10
Interest income	(82,983)	(82,056)
Interest expense	7,740	7,452
Net losses on securities transactions	(569)	(5,024)
Net losses on dispositions of fixed assets	65	183
Gain on step acquisitions	430	—
Net change in trading assets	(5,968)	6,273
Net change in trading liabilities	5,939	(6,052)
Net change in loans	(297,543)	(164,956)
Net change in deposits	337,678	271,538
Net change in negotiable certificates of deposits	112,397	(51,481)
Net change in borrowed money excluding subordinated loans	78,235	11,168
Net change in due from banks other than from the BANK OF JAPAN	(68)	(987)
Net change in call loans and bills bought	(6,969)	9,696
Net change in call money and bills sold	79,258	37,204
Net change in deposits received for bonds lending/borrowing transactions	58,843	17,115
Net change in foreign exchanges (assets)	1,773	(1,029)
Net change in foreign exchanges (liabilities)	(764)	49
Net change in issuance and redemption of ordinary bonds	(20,000)	—
Interest received	90,875	91,542
Interest paid	(8,187)	(7,554)
Other – net	(8,299)	(15,210)
Subtotal	358,763	184,523
Income taxes paid	(10,643)	(6,713)
Net cash provided by operating activities	348,120	177,810
Cash flows from investment activities:		
Purchases of securities	(1,716,267)	(1,106,527)
Proceeds from sales of securities	1,550,566	1,021,065
Proceeds from maturity of securities	92,666	208,075
Increase (decrease) in money held in trust	(1)	(34)
Decrease in money held in trust	1	1
Purchases of tangible fixed assets	(1,944)	(5,878)
Purchase of intangible assets	(2,796)	(3,472)
Proceeds from sales of tangible fixed assets	47	13
Proceeds from liquidation of subsidiaries	737	—
Purchase of investments in subsidiaries resulting in change in scope of consolidation	0	—
Net cash provided by (used in) investing activities	(76,989)	113,242
Cash flows from financing activities:		
Repayments of subordinated loans	(27,000)	(1,000)
Repayments of subordinated bonds and bonds with stock subscription rights	(10,000)	—
Dividends paid	(5,279)	(6,531)
Purchase of treasury stock	(20)	(15)
Proceeds from sales of treasury stock	389	394
Payment of lease liabilities	(73)	(72)
Net cash used in financing activities	(41,983)	(7,225)
Effect of foreign exchange rate changes on cash and cash equivalents	(10)	(70)
Net change in cash and cash equivalents	229,136	283,756
Cash and cash equivalents at the beginning of year	195,401	424,537
Cash and cash equivalents at the end of year	¥ 424,537	¥ 708,294

Non-Consolidated Financial Information for Fiscal 2015

1. Non-Consolidated Balance Sheets

Item	Millions of yen	
	As of March 31, 2015	As of March 31, 2016
ASSETS		
Cash and due from banks	¥ 427,145	¥ 711,894
Cash	81,454	77,506
Due from banks	345,691	634,388
Call loans	20,722	10,766
Financial receivables purchased	4,939	5,193
Trading assets	18,558	12,284
Trading account securities	995	918
Trading-related financial derivatives	17,562	11,365
Money held in trust	156	156
Securities	2,139,431	1,999,381
National government bonds	1,134,648	1,052,823
Local government bonds	145,002	129,137
Corporate bonds	155,044	176,046
Stocks	131,796	123,198
Other securities	572,938	518,174
Loans and bills discounted	5,102,145	5,267,228
Bills discounted	26,329	25,755
Loans on bills	141,021	130,745
Loans on deeds	4,337,506	4,490,981
Overdrafts	597,287	619,746
Foreign exchanges	6,285	7,315
Due from foreign banks (our accounts)	4,585	5,077
Foreign bills bought	611	431
Foreign bills receivable	1,089	1,807
Other assets	23,905	32,240
Domestic exchange settlement account, debit	3	2
Prepaid expenses	161	349
Accrued income	7,843	7,582
Derivatives other than for trading-assets	5,624	11,600
Cash collateral paid for financial instruments	300	3,509
Other	9,971	9,197
Tangible fixed assets	84,461	88,357
Buildings	12,989	12,988
Land	57,225	57,753
Lease assets	815	754
Construction in progress	119	1,233
Other tangible fixed assets	13,311	15,626
Intangible fixed assets	8,731	9,673
Software	6,105	7,439
Other intangible fixed assets	2,626	2,233
Prepaid pension cost	29,395	35,072
Customers' liabilities for acceptances and guarantees	52,204	44,331
Reserve for possible loan losses	(33,378)	(33,888)
Reserve for investment losses	(4,827)	(4,730)
Total Assets	¥7,879,877	¥8,185,278

Item	Millions of yen	
	As of March 31, 2015	As of March 31, 2016
LIABILITIES AND NET ASSETS		
Liabilities		
Deposits	¥6,525,108	¥6,797,573
Current deposits	357,729	367,786
Ordinary deposits	3,225,107	3,374,560
Saving deposits	70,114	67,355
Deposits at notice	34,605	67,889
Time deposits	2,484,740	2,548,921
Installment savings	40	38
Other deposits	352,770	371,021
Negotiable certificates of deposit	278,442	226,993
Call money	28,406	25,288
Payables under repurchase agreements	88,861	129,184
Deposits received for bonds lending/borrowing transactions	250,963	268,079
Trading liabilities	16,284	10,232
Trading-related financial derivatives	16,284	10,232
Borrowed money	150,960	161,128
Borrowings from other banks	150,960	161,128
Foreign exchanges	135	185
Foreign bills sold	110	182
Foreign bills payable	24	3
Bonds	20,000	20,000
Due to trust account	47	42
Other liabilities	28,562	36,810
Domestic exchange settlement account, credit	274	350
Income taxes payable	2,348	9,163
Accrued expenses	6,652	6,726
Unearned revenue	1,972	1,914
Reserve for interest on installment savings	1	1
Derivatives other than for trading-liabilities	8,604	10,036
Cash collateral received for financial instruments	1,560	2,990
Lease obligations	852	788
Asset retirement obligations	297	304
Other	5,998	4,533
Reserve for reimbursement of dormant deposits	1,413	1,495
Reserve for point loyalty programs	63	72
Deferred tax liabilities	14,686	15,660
Deferred tax liabilities for land revaluation reserve	14,062	13,622
Acceptances and guarantees	52,204	44,331
Total liabilities	¥7,470,205	¥7,750,700
Net Assets		
Common stock	¥ 54,573	¥ 54,573
Capital surplus	30,703	30,816
Capital reserve	30,634	30,634
Other capital surplus	68	182
Retained earnings	233,536	257,006
Legal earned reserve	40,153	40,153
Other retained earnings	193,383	216,853
Voluntary reserve	170,604	186,604
Earned surplus brought forward	22,779	30,249
Common stock in treasury	(1,402)	(969)
Total stockholders' equity	317,411	341,427
Net unrealized holding gains on securities available for sale	65,658	65,796
Net deferred gains (losses) on hedging instruments, net of tax	(1,125)	(764)
Land valuation and translation adjustments, net of tax	27,344	27,784
Total valuation and translation adjustments	91,878	92,815
Stock acquisition rights	383	334
Total net assets	409,672	434,577
Total liabilities and net assets	¥7,879,877	¥8,185,278

2. Non-Consolidated Statements of Income

Item	Millions of yen	
	FY2014	FY2015
Operating income	¥127,524	¥130,841
Interest income	83,234	82,167
Interest on loans and discounts	64,844	63,867
Interest and dividends on securities	15,806	15,345
Interest on call loans	227	253
Interest on deposits with banks	116	427
Interest on interest swaps	—	37
Other interest income	2,239	2,236
Trust fees	136	150
Fees and commissions	26,257	25,401
Fees and commissions on domestic and foreign exchanges	7,576	7,683
Other fees and commissions	18,680	17,718
Trading income	397	289
Gains on trading account securities transactions	125	66
Income from trading-related financial derivatives transactions	271	222
Other operating income	11,620	15,712
Gains on foreign exchange transactions	1,766	1,666
Gains on sales of bonds	9,691	13,946
Income from derivatives other than for trading or hedging	161	98
Other	0	0
Other income	5,878	7,121
Recoveries of written-off claims	28	4
Gains on sales of stocks	2,728	3,554
Other	3,120	3,561
Operating expenses	87,790	85,705
Interest expense	7,740	7,451
Interest on deposits	3,506	3,453
Interest on negotiable certificates of deposit	307	313
Interest on call money	178	257
Interest on payables under repurchase agreement	55	437
Interest on bonds lending / borrowing transactions	368	503
Interest on borrowings and rediscounts	1,104	733
Interest on bonds	463	378
Interest on interest swaps	687	1,007
Other interest expenses	1,068	365
Fees and commissions	8,838	8,794
Fees and commissions on domestic and foreign exchanges	2,838	2,761
Other fees and commissions	6,000	6,032
Other operating expenses	11,672	10,004
Losses on sales of bonds	11,672	10,004
General and administrative expenses	55,134	52,809
Other expenses	4,404	6,645
Transfer to reserve for possible loan losses	2,394	2,227
Losses on sales of stocks	178	2,323
Write-off amount of stocks	0	148
Other	1,831	1,946
Operating profits	39,733	45,136
Extraordinary gains	21	1
Gains on dispositions of fixed assets	21	1
Extraordinary losses	776	197
Losses on dispositions of fixed assets	87	184
Impairment losses	689	13
Income before income taxes and others	38,978	44,940
Provision for income taxes and others	7,049	12,873
Deferred income taxes	8,042	2,064
Total income taxes	15,091	14,937
Net income	¥ 23,887	¥ 30,002

3. Non-Consolidated Statements of Stockholders' Equity

Millions of yen								
FY2014								
Item	Stockholders' equity					Retained earnings		
	Common stock	Capital surplus			Legal earned reserve	Other retained earnings		Total retained earnings
		Capital reserve	Other capital surpluses	Total capital surplus		Voluntary reserve	Earned surplus brought forward	
Balance at the beginning of current period	¥54,573	¥30,634	¥—	¥30,634	¥40,153	¥154,604	¥ 22,253	¥217,010
Cumulative effect of changes in accounting policies							(2,534)	(2,534)
Restated balance	54,573	30,634	—	30,634	40,153	154,604	19,718	214,475
Changes of items during the period								
Dividends from surplus							(5,280)	(5,280)
Voluntary reserve						16,000	(16,000)	—
Net income							23,887	23,887
Purchase of common stock in treasury								
Disposal of common stock in treasury			68	68				
Reversal of land revaluation reserve							453	453
Net changes of items other than shareholders' equity								
Total changes of items during the period	—	—	68	68	—	16,000	3,060	19,060
Balance at the end of current period	¥54,573	¥30,634	¥68	¥30,703	¥40,153	¥170,604	¥ 22,779	¥233,536

Millions of yen								
FY2014								
Item	Stockholders' equity		Valuation and translation adjustments					
	Common stock in treasury	Total stockholders' equity	Net unrealized holding gains on securities available for sale, net of tax	Net deferred gains (losses) on hedging instruments, net of tax	Land valuation and translation adjustments, net of tax	Total valuation and translation adjustments	Stock acquisition rights	Total net assets
Balance at the beginning of current period	¥(1,740)	¥300,478	¥26,108	¥(1,447)	¥26,040	¥50,701	¥287	¥351,468
Cumulative effect of changes in accounting policies		(2,534)						(2,534)
Restated balance	(1,740)	297,943	26,108	(1,447)	26,040	50,701	287	348,933
Changes of items during the period								
Dividends from surplus		(5,280)						(5,280)
Voluntary reserve		23,887						23,887
Net income								
Purchase of common stock in treasury	(20)	(20)						(20)
Disposal of common stock in treasury	358	427						427
Reversal of land revaluation reserve		453						453
Net changes of items other than shareholders' equity			39,549	322	1,303	41,176	95	41,272
Total changes of items during the period	337	19,467	39,549	322	1,303	41,176	95	60,739
Balance at the end of current period	¥(1,402)	¥317,411	¥65,658	¥(1,125)	¥27,344	¥91,878	¥383	¥409,672

Millions of yen								
FY2015								
Item	Stockholders' equity					Retained earnings		
	Common stock	Capital surplus			Legal earned reserve	Other retained earnings		Total retained earnings
		Capital reserve	Other capital surpluses	Total capital surplus		Voluntary reserve	Earned surplus brought forward	
Balance at the beginning of current period	¥54,573	¥30,634	¥ 68	¥30,703	¥40,153	¥170,604	¥ 22,779	¥233,536
Changes of items during the period								
Dividends from surplus							(6,533)	(6,533)
Voluntary reserve						16,000	(16,000)	—
Net income							30,002	30,002
Purchase of common stock in treasury								
Disposal of common stock in treasury			113	113				
Net changes of items other than shareholders' equity								
Total changes of items during the period	—	—	113	113	—	16,000	7,469	23,469
Balance at the end of current period	¥54,573	¥30,634	¥182	¥30,816	¥40,153	¥186,604	¥ 30,249	¥257,006

Millions of yen								
FY2015								
Item	Stockholders' equity		Valuation and translation adjustments					
	Common stock in treasury	Total stockholders' equity	Net unrealized holding gains on securities available for sale, net of tax	Net deferred gains (losses) on hedging instruments, net of tax	Land valuation and translation adjustments, net of tax	Total valuation and translation adjustments	Stock acquisition rights	Total net assets
Balance at the beginning of current period	¥(1,402)	¥317,411	¥65,658	¥(1,125)	¥27,344	¥91,878	¥383	¥409,672
Changes of items during the period								
Dividends from surplus		(6,533)						(6,533)
Voluntary reserve		—						—
Net income		30,002						30,002
Purchase of common stock in treasury	(15)	(15)						(15)
Disposal of common stock in treasury	449	562						562
Net changes of items other than shareholders' equity			137	360	439	937	(49)	888
Total changes of items during the period	433	24,016	137	360	439	937	(49)	24,905
Balance at the end of current period	¥ (969)	¥341,427	¥65,796	¥ (764)	¥27,784	¥92,815	¥334	¥434,577

Financial Data for Fiscal 2015

1. Income Status

(Non-Consolidated)

Item	Millions of yen		
	FY2015 (A)	(A) – (B)	FY2014 (B)
Gross banking profit	¥97,470	¥ 4,076	¥93,394
Core gross banking profit	93,528	(1,847)	95,375
Domestic gross banking profit	82,810	629	82,181
Core gross banking profit	82,231	(2,989)	85,220
Interest income	65,670	(1,985)	67,655
Fees and commissions	16,396	(878)	17,274
Trading income	66	(59)	125
Other operating income	677	3,550	(2,873)
Gains (losses) from securities	579	3,618	(3,039)
International gross banking profit	14,659	3,447	11,212
Core gross banking profit	11,296	1,142	10,154
Interest income	9,046	1,208	7,838
Fees and commissions	360	79	281
Trading income	222	(49)	271
Other operating income	5,030	2,209	2,821
Gains (losses) from securities	3,363	2,305	1,058
Expenses	53,714	(467)	54,181
Personnel expenses	28,477	(331)	28,808
Non-personnel expenses	21,865	(750)	22,615
Taxes	3,370	613	2,757
Banking profit (before transfer to general reserve for possible loan losses)	43,756	4,544	39,212
Core banking profit *1	39,814	(1,379)	41,193
Transfer to general reserve for possible loan losses (i)	7,314	13,727	(6,413)
Banking profit (after transfer to general reserve for possible loan losses) *2	36,441	(9,184)	45,625
Gains (losses) on bonds	3,942	5,922	(1,980)
Gains on sales of bonds	13,946	4,255	9,691
Losses on sales of bonds	10,004	(1,668)	11,672
Write-off amount of bonds	—	—	—
Non-recurrent gains (losses)	8,694	14,586	(5,892)
Gains (losses) on stocks	1,082	(1,468)	2,550
Gains on sales of stocks	3,554	826	2,728
Losses on sales of stocks	2,323	2,145	178
Write-off amount of stocks	148	148	0
Gains (losses) from securities	5,024	4,455	569
Disposal of non-performing loans (ii)	(5,597)	(14,598)	9,001
Write-off amount of loans	—	—	—
Net transfer to specific reserve for possible loan losses	(5,087)	(13,894)	8,807
Losses on sales of loans to credit	386	47	339
Reversal of reserve for possible loan losses	—	—	—
Recoveries of written-off claims	896	751	145
Credit cost ((i) + (ii))	1,717	(871)	2,588
Other non-recurrent gains (losses)	2,015	1,456	559
Operating profits	45,136	5,403	39,733
Extraordinary gains (losses)	(195)	559	(754)
Net gains (losses) from fixed assets	(195)	559	(754)
Gains on dispositions of fixed assets	1	(20)	21
Losses on dispositions of fixed assets	184	97	87
Impairment losses	13	(676)	689
Income before income taxes and others	44,940	5,962	38,978
Provision for income taxes and others	12,873	5,824	7,049
Deferred income taxes	2,064	(5,978)	8,042
Net income taxes	14,937	(154)	15,091
Net income	¥30,002	¥ 6,115	¥23,887

Notes 1. Core banking profit excludes gains/ (losses) from securities, transfer to general reserve for possible loan losses.

2. Banking profit excludes transfer to general reserve for possible loan losses.

(Consolidated)

Item	Millions of yen		
	FY2015 (A)	(A) – (B)	FY2014 (B)
Consolidated gross banking profit	¥101,315	¥ 7,537	¥93,778
Interest income	74,603	(640)	75,243
Fees and commissions	20,715	2,525	18,190
Trading income	289	(108)	397
Other operating income	5,707	5,758	(51)
General and administrative expenses	54,630	(834)	55,464
Credit cost	1,882	(734)	2,616
Write-off amount of loans	—	—	—
Net transfer to specific reserve for possible loan losses	(5,171)	(13,990)	8,819
Net transfer to general reserve for possible loan losses	7,080	13,493	(6,413)
Losses on sales of loans to credit	849	494	355
Reversal of reserve for possible loan losses	—	—	—
Recoveries of write-off claims	876	731	145
Gains (losses) on stocks	1,082	(1,468)	2,550
Equity in gains (losses) of affiliated companies	333	(424)	757
Others	991	(319)	1,310
Operating profits	47,210	6,895	40,315
Extraordinary gains (losses)	(196)	(1,527)	1,331
Income before income taxes and others	47,013	5,366	41,647
Provision for income taxes and others	13,476	6,335	7,141
Deferred income taxes	2,181	(5,761)	7,942
Net income taxes	15,658	575	15,083
Net income	31,355	4,792	26,563
Net income attributable to owners of the parent	¥ 31,355	¥ 4,792	¥26,563

Notes: 1. Consolidated gross banking profit = (Interest income – Interest expenses) + (Fees and commissions income – Fees and commissions expenses) + (Trading income – Trading expenses) + (Other operating income – Other operating expenses)

2. Due to a revision of accounting standards, the previous designation Income before minority interests has been changed to Net income and the previous designation Net income has been changed to Net income attributable to owners of the parent.

[Reference: Consolidated Core Banking Profit]

Item	Millions of yen		
	FY2015 (A)	(A) – (B)	FY2014 (B)
Consolidated core banking profit	¥41,849	¥593	¥41,256

Note: Consolidated core banking profit = Consolidated gross banking profit – Expenses – gains / (losses) from securities

[Reference: Number of Consolidated Subsidiaries]

Item	Number of companies		
	FY2015 (A)	(A) – (B)	FY2014 (B)
Number of consolidated subsidiaries	6	—	6
Number of affiliated companies applicable to the equity method	3	—	3

2. Banking Profit

(Non-Consolidated)

Item	Millions of yen		
	FY2015 (A)	(A) – (B)	FY2014 (B)
Core banking profit	¥39,814	¥(1,379)	¥41,193
Per head (in thousands of yen)	12,587	(586)	13,173
Banking profit (before transfer to general reserve for possible loan losses)	43,756	4,544	39,212
Per head (in thousands of yen)	13,833	1,293	12,540
Banking profit	36,441	(9,184)	45,625
Per head (in thousands of yen)	11,521	(3,069)	14,590

3. Interest Rate Spread

(Non-Consolidated)

[All Branches]

Item	%		
	FY2015 (A)	(A) – (B)	FY2014 (B)
Average yield on interest earnings assets (i)	1.16	(0.03)	1.19
Average yield on loans and bills discounted	1.22	(0.08)	1.30
Average yield on securities	0.84	0.04	0.80
Average yield on interest bearing liabilities (ii)	0.83	(0.05)	0.88
Average yield on deposits and negotiable certificates of deposit	0.05	—	0.05
Average interest rate spread on loans and deposits	0.39	(0.03)	0.42
Average interest rate spread ((i) – (ii))	0.33	0.02	0.31

[Domestics Operations]

Item	%		
	FY2015 (A)	(A) – (B)	FY2014 (B)
Average yield on interest earnings assets (i)	1.06	(0.06)	1.12
Average yield on loans and bills discounted	1.22	(0.08)	1.30
Average yield on securities	0.68	(0.04)	0.72
Average yield on interest bearing liabilities (ii)	0.83	(0.07)	0.90
Average yield on deposits and negotiable certificates of deposit	0.05	—	0.05
Average interest rate spread on loans and deposits	0.40	(0.03)	0.43
Average interest rate spread ((i) – (ii))	0.23	0.01	0.22

4. Return on Equity

(Non-Consolidated)

Item	%		
	FY2015 (A)	(A) – (B)	FY2014 (B)
Core banking profit basis	9.43	(1.43)	10.86
Banking profit basis (before transfer to general reserve for possible loan losses)	10.37	0.03	10.34
Banking profit basis	8.64	(3.39)	12.03
Net income basis	7.11	0.81	6.30

$$ROE = \frac{\text{Core banking profit (Banking profit (before transfer to general reserve for possible loan losses) or (Banking profit) or (Net income))}}{(\text{Net assets at beginning of period excludes subscription rights to shares} + \text{Net assets at term-end excludes subscription rights to shares}) / 2}$$

5. Capital Adequacy Ratio (Domestic Standard)

Capital adequacy ratio is calculated on both a consolidated basis and on a non-consolidated basis according to the calculation formula specified under “the standards for judgment of the appropriateness of equity capital sufficiency based on assets, etc., held by banks pursuant to the provisions of Article 14-2 of the Banking Act” (FSA’s Notice No. 19 of 2006).

In addition, Hiroshima Bank used the foundation internal ratings-based approach in the calculation of credit risk assets and the gross profit allotment approach in the calculation of the operational risk value.

For the equity capital structure, please see the homepage of Hiroshima Bank. (<http://www.hirogin.co.jp/>)

(Non-Consolidated)

Item	Billions of yen		
	As of March 31, 2016		As of March 31, 2015 (B)
	(A)	(A) – (B)	
Base items related to core capital (i)	¥ 378.2	¥ 20.8	¥ 357.4
Adjustment items related to core capital (ii)	17.4	0.3	17.1
Capital (iii): (i) – (ii)	360.7	20.4	340.3
Sum of risk assets, etc. (iv)	3,253.9	161.9	3,092.0
Capital adequacy ratio: (iii) / (iv)	11.08%	0.08%	11.00%

(Consolidated)

Item	Billions of yen		
	As of March 31, 2016		As of March 31, 2015 (B)
	(A)	(A) – (B)	
Base items related to core capital (i)	¥ 388.9	¥ 20.2	¥ 368.7
Adjustment items related to core capital (ii)	19.3	(1.6)	20.9
Capital (iii): (i) – (ii)	369.5	21.8	347.7
Sum of risk assets, etc. (iv)	3,261.8	144.9	3,116.9
Capital adequacy ratio: (iii) / (iv)	11.33%	0.18%	11.15%

6. Deferred Tax Assets

(Non-Consolidated)

Item	Millions of yen	
	As of March 31, 2016	As of March 31, 2015
Breakdown of cause of deferred tax assets and liabilities		
Deferred tax assets		
Reserve for possible loan losses	¥ 13,855	¥ 14,021
Write-down of securities	741	1,057
Depreciation	969	983
Others	4,919	4,832
Subtotal deferred tax assets	20,486	20,894
Valuation allowance	(2,503)	(2,686)
Total deferred tax assets	17,982	18,207
Deferred tax liability		
Allowance for severance and retirement benefits	(4,405)	(2,871)
Losses and gains on securities contributed to severance and retirement benefit trust	(691)	(713)
Net unrealized holding gains on securities	(28,545)	(29,308)
Subtotal deferred tax liability	(33,642)	(32,893)
Net deferred tax assets	¥ (15,660)	¥(14,686)

7. Market Value of Securities

(Consolidated)

Held to maturity securities: Not applicable.

[Other Securities]

Item	Millions of yen		
	As of March 31, 2016		
	Consolidated balance sheet amount (A)	Acquisition cost (B)	Net unrealized gains (losses) (A) – (B)
Other securities with unrealized gains			
Stocks	¥ 78,820	¥ 36,043	¥ 42,776
Bonds	1,336,699	1,316,669	20,030
National government bonds	1,040,116	1,027,209	12,907
Local government bonds	126,717	123,915	2,801
Corporate bonds	169,866	165,544	4,321
Others	412,741	373,385	39,355
Subtotal	1,828,261	1,726,099	102,161
Other securities with unrealized losses			
Stocks	26,822	30,989	(4,167)
Bonds	21,308	21,335	(27)
National government bonds	12,707	12,722	(14)
Local government bonds	2,420	2,424	(3)
Corporate bonds	6,180	6,189	(9)
Others	108,616	112,242	(3,626)
Subtotal	156,747	164,567	(7,820)
Total	¥1,985,008	¥1,890,666	¥ 94,341

Note: Unlisted stocks are not included in the above table since their fair values are deemed extremely difficult to determine.

Item	Millions of yen		
	As of March 31, 2015		
	Consolidated balance sheet amount (A)	Acquisition cost (B)	Net unrealized gains (losses) (A) – (B)
Other securities with unrealized gains			
Stocks	¥ 101,975	¥ 49,388	¥52,587
Bonds	1,310,313	1,298,124	12,189
National government bonds	1,031,173	1,024,497	6,675
Local government bonds	137,293	134,725	2,568
Corporate bonds	141,846	138,900	2,945
Others	543,628	509,149	34,479
Subtotal	1,955,917	1,856,662	99,255
Other securities with unrealized losses			
Stocks	12,433	13,012	(579)
Bonds	124,381	124,803	(421)
National government bonds	103,474	103,790	(315)
Local government bonds	7,708	7,747	(38)
Corporate bonds	13,197	13,265	(67)
Others	33,835	36,607	(2,772)
Subtotal	170,650	174,424	(3,773)
Total	¥2,126,568	¥2,031,086	¥95,482

Note: Unlisted stocks are not included in the above table since their fair values are deemed extremely difficult to determine.

8. Objected Retirement Benefit Obligation and Retirement Benefit Costs

(Non-Consolidated)

(1) Hiroshima Bank has adopted Lump-sum retirement plan, Defined-Benefit corporate pension plan and Defined contribution pension plan.

(2) Objected Retirement Benefit Obligation

Item		Millions of yen	
		As of March 31, 2016	As of March 31, 2015
Objected retirement benefit obligation	(A)	¥(46,393)	¥ (43,829)
Fair value of plan assets	(B)	88,056	101,283
Non-savings retirement benefit debt	(C) = (A) + (B)	41,663	57,454
Unappropriated costs of accounting record change	(D)	—	—
Unrecognized actuarial loss	(E)	(6,591)	(28,058)
Unrecognized prior service cost	(F)	—	—
Sub total	(G) = (C) + (D) + (E) + (F)	35,072	29,395
Prepaid pension cost	(H)	35,072	29,395
Allowance for severance and retirement benefits	(G) – (H)	¥ —	¥ —

(3) Retirement Benefit Costs

Item	Millions of yen	
	FY2015	FY2014
Service Cost	¥ 1,024	¥ 1,033
Interest Cost	294	308
Expected return on plan assets	(4,051)	(3,021)
Amortization of prior service cost	(1,270)	615
Recognized actuarial loss	—	—
Other retirement cost	294	295
Retirement benefit costs	¥(3,708)	¥ (767)

Note: Amounts contributed to defined contribution pension plan are included in Other.

[Loans and Other Assets Information]

1. Loans Outstanding

(1) Breakdown of Loans Outstanding for Our Hometown Area (Non-Consolidated)

Loans outstanding (average balance)	Billions of yen		
	FY2015 (A)	(A) – (B)	FY2014 (B)
Loans outstanding in Hiroshima Prefecture	¥3,578.5	¥128.6	¥3,449.9
Loans outstanding in Okayama Prefecture	292.5	17.4	275.1
Loans outstanding in Yamaguchi Prefecture	175.0	11.3	163.7
Loans outstanding in Ehime Prefecture	415.9	14.3	401.6
Loans outstanding except for our Hometown Area	743.2	45.7	697.5
Total	¥5,205.1	¥217.3	¥4,987.8

Note: Hometown Area means Hiroshima, Okayama, Yamaguchi, and Ehime Prefecture.

Loans outstanding (term-end balance)	Billions of yen		
	As of March 31, 2016 (A)	(A) – (B)	As of March 31, 2015 (B)
Loans outstanding in Hiroshima Prefecture	¥3,610.0	¥ 90.1	¥3,519.9
Loans outstanding in Okayama Prefecture	301.4	19.3	282.1
Loans outstanding in Yamaguchi Prefecture	185.6	14.0	171.6
Loans outstanding in Ehime Prefecture	408.0	(8.3)	416.3
Loans outstanding except for our Hometown Area	762.2	50.0	712.2
Total	¥5,267.2	¥165.1	¥5,102.1

Note: Hometown Area means Hiroshima, Okayama, Yamaguchi, and Ehime Prefecture.

(2) Individual Loans (Non-Consolidated)

Item	Billions of yen		
	As of March 31, 2016 (A)	(A) – (B)	As of March 31, 2015 (B)
Individual loans	¥1,341.9	¥61.1	¥1,280.8
Housing loans	910.7	26.2	884.5
Other loans	431.2	34.9	396.3

(3) Breakdown of Individual Loans for Our Hometown Area (Non-Consolidated)

Item	Billions of yen		
	As of March 31, 2016 (A)	(A) – (B)	As of March 31, 2015 (B)
Individual loans in Hiroshima Prefecture	¥1,112.7	¥42.0	¥1,070.7
Individual loans in Okayama Prefecture	119.6	8.3	111.3
Individual loans in Yamaguchi Prefecture	72.2	6.8	65.4
Individual loans in Ehime Prefecture	28.1	2.4	25.7

(4) Loans Outstanding to Small- and Medium-Sized Businesses and Individuals (Non-Consolidated)

Item	Billions of yen		
	As of March 31, 2016 (A)	(A) – (B)	As of March 31, 2015 (B)
Loans outstanding to small- and medium-sized businesses and individuals	¥3,552.1	¥127.6	¥3,424.5
Ratio to total loans and bill discounted	67.4%	0.3%	67.1%

(5) Breakdown of Loans Outstanding to Small- and Medium-Sized Businesses and Individuals for Our Hometown Area (Non-Consolidated)

Item	Billions of yen		
	As of March 31, 2016		As of March 31, 2015 (B)
	(A)	(A) – (B)	
Loans outstanding to small-and medium-sized businesses and individuals in Hiroshima Prefecture	¥2,535.7	¥82.0	¥2,453.7
Loans outstanding to small-and medium-sized businesses and individuals in Okayama Prefecture	253.5	15.9	237.6
Loans outstanding to small-and medium-sized businesses and individuals in Yamaguchi Prefecture	167.7	13.5	154.2
Loans outstanding to small-and medium-sized businesses and individuals in Ehime Prefecture	368.9	(6.6)	375.5

(6) Breakdown of Loans Outstanding Insured by the Association for Our Hometown Area (Non-Consolidated)

Item	Billions of yen		
	As of March 31, 2016		As of March 31, 2015 (B)
	(A)	(A) – (B)	
Loans outstanding insured by the Association in Hiroshima Prefecture	¥195.0	¥(26.7)	¥221.7
Loans outstanding insured by the Association in Okayama Prefecture	15.1	(1.6)	16.7
Loans outstanding insured by the Association in Yamaguchi Prefecture	10.0	(0.4)	10.4
Loans outstanding insured by the Association in Ehime Prefecture	6.4	(1.6)	8.0

2. Risk Managed Loans

(Non-Consolidated)

Item	Millions of yen		
	As of March 31, 2016		As of March 31, 2015 (B)
	(A)	(A) – (B)	
Loans to debtors legally bankrupt	¥ 1,408	¥ 45	¥ 1,363
Other delinquent loans	45,095	(30,578)	75,673
Loans past due 3 months or more	2,784	635	2,149
Restructured loans	22,276	5,585	16,691
Total risk managed loans	¥71,563	¥(24,315)	¥95,878

(Consolidated)

Item	Millions of yen		
	As of March 31, 2016		As of March 31, 2015 (B)
	(A)	(A) – (B)	
Loans to debtors legally bankrupt	¥ 1,461	¥ 31	¥ 1,430
Other delinquent loans	45,095	(30,578)	75,673
Loans past due 3 months or more	2,784	635	2,149
Restructured loans	22,276	5,585	16,691
Total risk managed loans	¥71,617	¥(24,327)	¥95,944

Notes: Hiroshima Bank adopts partial direct write-off.

Hiroshima Bank has adopted the uniform non-accrual loan accounting method for loans to customers in the self-assessment categories.

3. Reserve for Possible Loan Losses

(Non-Consolidated)

Item	Millions of yen		
	As of March 31, 2016		As of March 31, 2015 (B)
	(A)	(A) – (B)	
Reserve for possible loan losses	¥33,888	¥ 510	¥33,378
General reserve for possible loan losses	22,733	7,314	15,419
Specific reserve for possible loan losses	11,154	(6,805)	17,959
Reserve for specific foreign borrowers/countries	—	—	—

(Consolidated)

Item	Millions of yen		
	As of March 31, 2016		As of March 31, 2015 (B)
	(A)	(A) – (B)	
Reserve for possible loan losses	¥35,997	¥ 190	¥35,807
General reserve for possible loan losses	23,474	7,081	16,393
Specific reserve for possible loan losses	12,523	(6,891)	19,414
Reserve for specific foreign borrowers/countries	—	—	—

4. Ratio to Reserve for Total Risk Managed Loans

(Non-Consolidated)

Item	%		
	As of March 31, 2016		As of March 31, 2015 (B)
	(A)	(A) – (B)	
Before partial direct write-off	56.2	12.8	43.4
After partial direct write-off	47.2	12.5	34.7

(Consolidated)

Item	%		
	As of March 31, 2016		As of March 31, 2015 (B)
	(A)	(A) – (B)	
Before partial direct write-off	56.3	12.9	43.4
After partial direct write-off	47.3	12.5	34.8

5. Problem Loans Disclosed under the Financial Revitalization Law

(Non-Consolidated)

Item	Millions of yen		
	As of March 31, 2016		As of March 31, 2015 (B)
	(A)	(A) – (B)	
Loans to bankrupt and quasi-bankrupt loans	¥ 7,000	¥ (1,888)	¥ 8,888
Doubtful loans	41,458	(28,536)	69,994
Substandard loans	25,060	6,220	18,840
Total (i)	¥73,519	¥(24,203)	¥97,722

6. Coverage of Problem Loans Disclosed under the Financial Revitalization Law

(Non-Consolidated)

Item	Millions of yen		
	As of March 31, 2016 (A)	(A) – (B)	As of March 31, 2015 (B)
Coverage amount (ii)	¥56,338	¥(18,723)	¥75,061
Portion covered by reserve (iii)	15,619	(5,091)	20,710
Portion covered by collateral	40,718	(13,632)	54,350
Specific reserve for loan losses	—	—	—
Coverage ratio to disclosed totals (ii)/(i)	76.6%	(0.2)%	76.8%
Coverage ratio before partial direct write-off	80.6%	0.7%	79.9%
Excluding collateral and guarantees (iv)	32,801	(10,570)	43,371
Coverage ratio (iii)/(iv)	47.6%	(0.2)%	47.8%
Ratio to total loans outstanding	1.37%	(0.51)%	1.88%

7. Loans to Entities Overseas by Country

(1) Loans to Asian Countries (Non-Consolidated)

Not applicable.

(2) Loans to Latin American Countries (Non-Consolidated)

Not applicable.

8. Loan Portfolio

(1) Classification of Loans by Type of Industry

(Non-Consolidated)

Item	Millions of yen		
	As of March 31, 2016 (A)	(A) – (B)	As of March 31, 2015 (B)
Domestic (excluding JOM account)	¥5,267,228	¥165,083	¥5,102,145
Manufacturing	738,620	(9,139)	747,759
Agriculture/Forestry	4,217	39	4,178
Fishery	586	106	480
Mining/Quarrying of stone/Gravel	3,712	3,175	537
Construction	154,288	78	154,210
Electricity, gas and water	124,254	11,776	112,478
Telecommunication	34,820	(1,811)	36,631
Transportation/Postal activities	260,145	20,571	239,574
Wholesale/Retail services	512,398	1,005	511,393
Financial and insurance services	342,550	11,762	330,788
Retail estate/Goods rental and leasing	831,621	56,640	774,981
Services	353,722	14,446	339,276
Municipal government	521,775	45,864	475,911
Others	1,384,513	10,577	1,373,936

Note: Others are included in the following loans.

Item	Millions of yen		
	As of March 31, 2016 (A)	(A) – (B)	As of March 31, 2015 (B)
Individual	¥1,019,776	¥ 25,556	¥994,220
Ship chartering industry (nonresidents)	326,621	(19,333)	345,954

Note: Ship chartering industry (nonresidents) refers primarily to foreign subsidiaries of domestic ship chartering companies.

Ship related loans, including loans to the ship chartering industry (domestic and nonresidents and shipbuilding companies, amounted to 508,248 million yen as of March 31, 2016.

**(2) Breakdown of Classification of Loans by Type of Industry for Our Hometown Area
(Non-Consolidated)**

Item	Billions of yen			
	Hiroshima Prefecture	Okayama Prefecture	Yamaguchi Prefecture	Ehime Prefecture
Total	¥3,610.0	¥301.4	¥185.6	¥408.0
Manufacturing	414.8	47.2	21.9	45.3
Agriculture/Forestry	2.6	1.0	0.4	0.1
Fishery	0.6	0.0	—	—
Mining/Quarrying of stone/Gravel	0.3	0.0	0.4	—
Construction	105.1	17.7	16.4	5.2
Electricity, gas and water	93.5	0.6	0.9	4.2
Telecommunication	26.0	2.2	0.3	0.0
Transportation/Postal activities	105.0	7.8	8.2	74.4
Wholesale/Retail services	337.6	44.9	32.1	30.9
Financial and insurance services	238.4	2.5	0.3	1.7
Retail estate/Goods rental and leasing	489.2	69.3	30.4	22.5
Services	260.0	28.6	19.6	17.7
Municipal government	502.7	10.5	5.3	—
Others	1,034.2	69.1	49.4	206.0

**(3) Classification of Risk Managed Loans by Type of Industry
(Non-Consolidated)**

Item	Millions of yen		
	As of March 31, 2016		As of March 31, 2015 (B)
	(A)	(A) – (B)	
Domestic (excluding JOM account)	¥71,563	¥(24,315)	¥95,878
Manufacturing	15,534	2,467	13,067
Agriculture/Forestry	67	(15)	82
Fishery	14	(2)	16
Mining/Quarrying of stone/Gravel	92	20	72
Construction	7,716	(1,331)	9,047
Electricity, gas and water	—	—	—
Telecommunication	271	41	230
Transportation/Postal activities	888	(3,954)	4,842
Wholesale/Retail services	7,097	(233)	7,330
Financial and insurance services	1,318	282	1,036
Retail estate/Goods rental and leasing	9,178	(20,984)	30,162
Services	10,194	757	9,437
Municipal government	—	—	—
Others	19,188	(1,364)	20,552

[Deposits and Other Liabilities Information]

1. Deposits Outstanding

(1) Breakdown of Deposits Outstanding for Our Hometown Area

Deposits outstanding (average balance)	Billions of yen		
	FY2015 (A)	(A) – (B)	FY2014 (B)
Deposits outstanding in Hiroshima Prefecture	¥5,967.7	¥290.8	¥5,676.9
Deposits outstanding in Okayama Prefecture	301.2	13.8	287.4
Deposits outstanding in Yamaguchi Prefecture	197.1	3.4	193.7
Deposits outstanding in Ehime Prefecture	204.7	17.0	187.7
Deposits outstanding except for our Hometown Area	210.4	22.0	188.4
Total	¥6,881.1	¥347.0	¥6,534.1

Note: Hometown Area means Hiroshima, Okayama, Yamaguchi and Ehime Prefecture.
Deposits outstanding includes negotiable certificates of deposit.

Deposits outstanding (term-end balance)	Billions of yen		
	As of March 31, 2016 (A)	(A) – (B)	As of March 31, 2015 (B)
Deposits outstanding in Hiroshima Prefecture	¥6,107.5	¥190.0	¥5,917.5
Deposits outstanding in Okayama Prefecture	296.1	4.6	291.5
Deposits outstanding in Yamaguchi Prefecture	201.3	3.3	198.0
Deposits outstanding in Ehime Prefecture	207.9	14.5	193.4
Deposits outstanding except for our Hometown Area	211.7	8.6	203.1
Total	¥7,024.5	¥221.0	¥6,803.5

Note: Hometown Area means Hiroshima, Okayama, Yamaguchi and Ehime Prefecture.
Deposits outstanding includes negotiable certificates of deposit.

2. Individual Custody Assets

(1) Outstanding Individual Custody Assets (Non-Consolidated)

Outstanding individual custody assets	Billions of yen		
	As of March 31, 2016 (A)	(A) – (B)	As of March 31, 2015 (B)
Outstanding individual custody assets	¥5,347.9	¥ 84.2	¥5,263.7
Individual deposits	4,491.2	114.3	4,376.9
Insurance	408.7	0.1	408.6
Investment trusts	297.2	3.8	293.4
Public bonds (National government bonds, etc.)	94.1	(26.9)	121.0
Foreign bonds, and derivative bonds, etc.	56.7	(7.1)	63.8

Note: Individual deposits includes negotiable certificates of deposit.

**(2) Breakdown of Outstanding Individual Custody Assets for Our Hometown Area
(Non-Consolidated)**

Hiroshima Prefecture	Billions of yen		
	As of March 31, 2016		As of March 31, 2015 (B)
	(A)	(A) – (B)	
Outstanding individual custody assets	¥4,836.8	¥ 87.7	¥4,749.1
Individual deposits	4,068.3	114.6	3,953.7
Insurance	369.1	0.3	368.8
Investment trusts	267.1	2.6	264.5
Public bonds (National government bonds, etc.)	82.7	(23.3)	106.0
Foreign bonds, and derivative bonds, etc.	49.6	(6.5)	56.1

Okayama Prefecture	Billions of yen		
	As of March 31, 2016		As of March 31, 2015 (B)
	(A)	(A) – (B)	
Outstanding individual custody assets	¥224.6	¥ 0.5	¥224.1
Individual deposits	184.4	1.5	182.9
Insurance	17.6	(0.2)	17.8
Investment trusts	14.4	0.4	14.0
Public bonds (National government bonds, etc.)	4.9	(1.2)	6.1
Foreign bonds, and derivative bonds, etc.	3.3	—	3.3

Yamaguchi Prefecture	Billions of yen		
	As of March 31, 2016		As of March 31, 2015 (B)
	(A)	(A) – (B)	
Outstanding individual custody assets	¥164.5	¥ (1.0)	¥165.5
Individual deposits	136.7	—	136.7
Insurance	12.7	(0.2)	12.9
Investment trusts	10.0	0.9	9.1
Public bonds (National government bonds, etc.)	3.7	(1.3)	5.0
Foreign bonds, and derivative bonds, etc.	1.4	(0.4)	1.8

Ehime Prefecture	Billions of yen		
	As of March 31, 2016		As of March 31, 2015 (B)
	(A)	(A) – (B)	
Outstanding individual custody assets	¥78.5	¥(1.6)	¥80.1
Individual deposits	63.9	(0.7)	64.6
Insurance	7.7	—	7.7
Investment trusts	4.5	0.2	4.3
Public bonds (National government bonds, etc.)	1.7	(1.0)	2.7
Foreign bonds, and derivative bonds, etc.	0.7	(0.1)	0.8