# Summary of Business Performance in FY2016

In FY2016, core banking profit declined ¥5.4 billion year on year to ¥34.4 billion, owing mainly to a decrease in net interest income as spreads narrowed under negative interest rates. However, net income was unchanged at ¥29.9 billion, thanks to a considerable increase in gains on securities.

On a consolidated basis, profit attributable to owners of the parent declined slightly by ¥0.2 billion to ¥31.2 billion, keeping profits near the record-high level set last fiscal year.

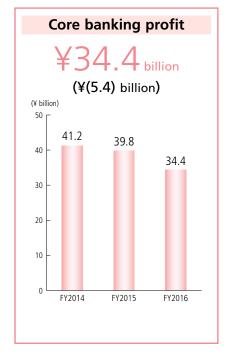
[Non-Consolidated] (¥ billion)

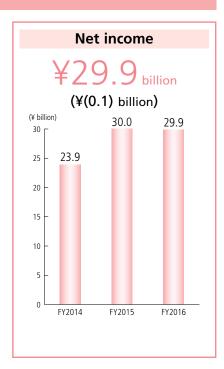
		Result for FY2016	YoY change (Change rate)
Operating income		134.7	3.9 ( 3.0 %)
	Net interest income	71.4	(3.3)
	Net fees and commissions income	17.7	(1.1)
	Core gross banking profit	89.1	(4.4) ( (4.6)%)
	Expenses	54.7	1.0
Core banking profit		34.4	(5.4) ((13.4)%)
	Gains/Losses on securities	11.5	6.5
	Credit costs	2.7	1.0
Or	dinary profit	43.2	(1.9) ( (4.2)%)
Net income		29.9	(0.1) ( (0.0)%)
Cor	nsolidated]	,	
Operating income		138.2	38 ( 29%)

Operating income	138.2	<b>3.8</b> ( 2.9 %)
Ordinary profit	45.0	<b>(2.2)</b> ( (4.5)%)
Profit attributable to owners of the parent	31.2	(0.2) ( (0.5)%)

### **Earnings**





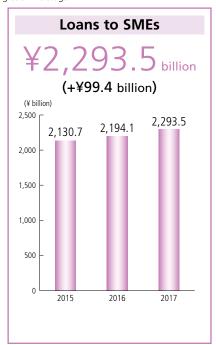


(As of March 31)

#### Loans

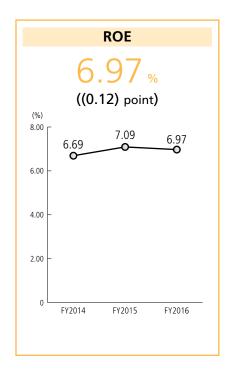
Compared with the end of FY2015, the loan balance expanded ¥337.9 billion (+6.4%) to ¥5,605.1 billion on growth in both corporate loans and individual loans. The balance of corporate loans stood at ¥4,187.6 billion, an increase of ¥262.3 billion (+6.7%) from the end of FY2015, as a result of promoting loans based on feasibility studies and efforts to unearth needs for financing through consulting-based financial products. Of this, the balance of loans to SMEs was ¥2,293.5 billion, an increase of ¥99.4 billion (+4.5%). The balance of individual loans expanded ¥75.6 billion (+5.6%) to ¥1,417.5 billion compared with the end of FY2015, owing to a broader selection of new products and services and efforts to promote housing and consumer loans through promotion campaigns targeting each life stage.





#### **ROE** (Consolidated)

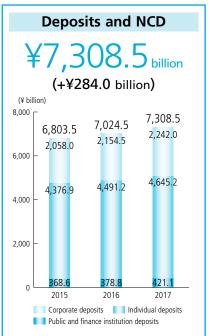
As an indicator of business efficiency, Hiroshima Bank's return on equity (ROE) remained at a high

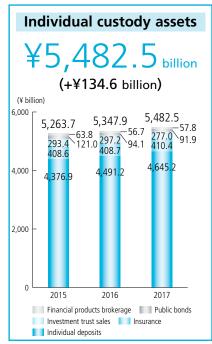


(As of March 31)

#### **Deposits**

The Bank's balance of deposits and NCD stood at \$7,308.5 billion, an increase of \$284.0 billion (+4.0%) from the end of FY2015, thanks to marketing activities tied to local communities. Of this, corporate deposits grew \$87.5 billion (+4.1%) to \$2,242.0 billion, and individual deposits rose \$154.0 billion (+3.4%) to \$4,645.2 billion. Individual custody assets totaled \$5,482.5 billion, an increase of \$134.6 billion (+2.5%) compared with the end of FY2015, resulting from consulting-based marketing tailored to customer needs amid efforts to enhance customer-oriented operations (fiduciary duty).





## **Capital adequacy ratio**

Hiroshima Bank's consolidated capital adequacy ratio was 11.10%, a decline of 0.23 of a percentage point from the end of FY2015, reflecting an increase in risk assets accompanying growth in the balance of loans. Nonetheless, the ratio remains well above Japan's domestic standard of 4%.

